RED CIRCLE HOCKEY CLUB AGM Part II MINUTES July 12, 2020

Present: Jason Ahrens, John Bruschetto, Tracy Bolton, Dave Booth, Joanne Clarke, Ken Coombs, Christine Cosgrove, Harry Cosgrove,

Darcy Currah, Kellie Davis, Dave Dawe, Jani Fabiano, Ashley Hadley, Jeremy Hanson, Terri Hiscox, Nick Hiscox, Marc Lepage,

Adam Little, Jay Mandel, Keith Root, Jeff Taylor, Brenda Tipping, Darcy Wathen

| Agenda Item | Discussion |
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| Open Meeting | Jay called the AGM Part II meeting to order at 10:40am. |
| Welcome and Introductions | Jay went over the rules of decorum for the Zoom meeting and then introduced current and new members. |
| Review of AGM Part I Minutes | Motion to approve October 20, 2019 AGM Part I Minutes – Dave Dawe Seconded – Dave Booth All in favour – carried. |
| Fred Kilgour Award | This year's recipient is Kellie Davis. |
| Steven Armstrong Award | This year's recipient is Josh McKenna. Jeremy will deliver award to Josh. |
| Committee Reviews | |
| Treasury – Keith | All accounts are up-to-date. Fiscal Year End was May 31, 2020. YE was sent to BDO to prepare financial statements. Financial Statements will be review and approved in October and the AGM Part I |
| Registration – Dave D. | 883 players registered last season which is down 4% from previous season. Previous season was down 10% from season before that. All hockey clubs are reporting decreases in registrations. 167 players registered so far for 20/21 season. We had 694 players registered at this same time last year. Three (3) refunds so far, but those are due to families moving. |

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| Hockey Operations – Joanne | Answered several emails from parents and coaches throughout the season. |
| | 14 player incidents last season compared to 38 the season before. |
| | - Few major incidents including one coach being removed from the bench for the remainder of the |
| | season. |
| | - 26 game suspensions in total. |
| Rules – Joanne | |
| | - The majority of changes last season were to align the rules with new policies implemented. |
| | Dressing room policy was biggest change; parents are no longer allowed in the dressing room peewee to |
| | juvenile divisions and players are no longer allowed to undress past undergarments in the main dressing area. |
| | - Parents and coaches had to be reminded of these rules a few times. |
| | Anyone wanting to recommend rule changes for next season can email "contact us" through the website. |
| Hockey Development – Adam | |
| , , | - Two coaches' clinics offered; not well attended. |
| | - 12 no-charge skating clinics – 336 participants. |
| | - Seven (7) paid clinics – 196 participants. |
| | - Seven (7) no-charge goalie clinics – averaged seven goalies per clinic. |
| Selects Program – Jason | - Paid clinics generated \$2,212.00 in revenue. |
| | - Program was run in Novice, Atom, Peewee, Bantam and Midget last season. |
| | Numbers were down slightly at tryouts in some divisions but managed to ice five teams that held their own. |
| | - All teams participated in four tournaments and 6-10 exhibition games, which was up from last |
| | year for some teams. |
| | - Three teams were asked to take part in ORHL showcases which are a set of four games over a |
| | two-day period on weekends that are part of their regular season. |
| | Selects tournament was hosted in December with 23 teams attending. |
| | - All our Select teams went to the Barrie tournament in January and all five made the A final. |
| | - All our Selects teams went the ORHL tournament in February in London. |
| | Peewee to Midget attended ORHL tournament in November. |
| | - Novice and Atom attended a TOP tournament in Toronto. |

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| | Several divisions created all star teams to play the Selects or in the case of Midgets, to enter the Selects tournament. First time ever, Tyke and Juvenile all-star teams play Selects. Tyke all stars were able to play TOP hockey as well. East teams played Select teams a division below to get extra hockey time. D clinics were offered and run in-house, and Puck Stoppers was brought in for goalie training. Picked up extra ice this year that allowed for more training and less adhoc requests for ice. |
| Risk Management – Dave B. | The club was very proactive last season in updating policy and intends to continue to be proactive in policy development going forward. The goal is to streamline and simplify policies going forward. |
| Ice Allocation – Dave D. | The club did not receive funds back for cancelled ice due to COVID. A credit was issued towards next season's ice time. Ice time has increased to \$201.15/hr, HST included. COVID regulations have opened to allow RC to book ice time for next season. It is prudent to note that registration fees cover ice time only. Trophies and tournament extras come from Bingo, mandatory fundraising. |
| Schedules – Harry | The new website created the need for Diamond Scheduler software purchase. This software allows schedules to be easily created and uploaded to the website. The website change-over was a challenge, but we should be good going forward. |
| Referees – Keith | Typical year for refs – issues with being late for shifts or no-showing. 29 refs at the start of the season; one was let go for chronic late/no-show; one quit because they simply did not enjoy reffing and the third quit due to unreasonable coach complaint. Looking for new officials for next season; preferably 15yrs and older. |
| Timekeepers – Joanne | Five new timekeepers last season; 15 in total for the season. Turnover is high because they move on to other paying jobs. Timekeeping is a paid position; will be taking applications in the fall to fill vacancies for next season; again applicants should be 14yrs+. |

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| Sponsors – Jeremy | - 38 sponsorable teams last season. |
| | One team is no-charge sponsor for the Armstrong family. |
| | \$17,000 profit made last season through team sponsorship. |
| | No sponsors have been contacted so far for next season; but will begin reaching out within the next two weeks. |
| | Sponsorship for new sponsors is \$650; \$450 for the sponsorship and \$200 for the sponsor bars. Sponsor bar fee is only charged the first year of sponsorship. |
| | - Always looking for new sponsors. |
| Sweaters – Ashley | Will attempt to coordinate sweater and sponsor bar drop off with trophy pick up next weekend. Another weekend will also be scheduled to coordinate with Jeff for equipment drop as well. No new jerseys have been ordered; will need to wait until attempt at collecting jerseys from last season has been completed. |
| | - Turn around time for ordering new jerseys, if needed, is four weeks. |
| | - Issues with collecting jerseys is anticipated due to COVID. |
| Equipment – Jeff | Will connect with Ashley to coordinate equipment collection with jersey collection. Once equipment has been collected, Jeff will be stepping down from the board. |
| Trophies – Marc | Mites and Tykes trophy pick up was yesterday, July 11, all day in the Stronach parking lot. Only 34 – 40% of trophies were picked up; rain may have played a factor. July 18 is the pickup for regular season and individual awards. Mites and Tykes will also be given another opportunity to pickup then. May need to look at third date to allow for trophy pick up. Tournament weekend trophies are stored at Saunders until next season. |
| Awards Day – Marc | - Championship weekend did not happen because of COVID, so nothing to report. |
| Photography – Terri | Front rooms were booked early by others, so not available for photo weekend; Luke and Rita not pleased and feel it affected the quality of their work. They have asked that front rooms are booked for them next season. |
| | Jeremy has emailed and texted Luke and Rita for the sponsor plaques for last season and they have not responded. |

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| | Board voted in January to request proposals form other photographers for next season and Terri has reached out to four different companies. She has heard back from only one – Canada Camera. |
| Technology/Website – Christine | Biggest challenge of new website was getting families to register on the new site. 91% were registered by February. There is still a learning curve to the new site, but app is fantastic and easy to navigate. Although Christine is stepping down from the board, she is willing to support whoever takes over managing the website. |
| Advertising/Social Media – Ken | RC has accounts on Instagram and Facebook. 42 posts were put on both platforms with 100 views on Instagram; 322 views on Facebook, up 78% since January. Articles in SportsXpress; January article was intro to RC and league philosophy; February featured the RCAT. Mar-May was online/digital only due to COVID – article featured RC 50th anniversary. Had 7,000 views. |
| Promotional – Ken | Got Game Marketing is SportsXpress' online platform. They did audit of RC website which resulted in 17% effectiveness score. Audit findings will be presented at next Board meeting. No other advertising has been done with not knowing impact of COVID on next season. Raiders gear sales up 22% from prior season. Still working on establishing online store so gear can be bought anytime. |
| Mandatory Fundraising – Dave D. | Best fundraising weekend in a long time; Jennifer put a lot of effort into it. \$26,103.00 was raised, just shy of \$27,000 budget. Mandatory Fundraising fee will be raised \$40 to \$50 for next season. Toy drive for Ronald McDonald house grows each year. |
| Bingo – Kellie | Bingo stopped in March because of COVID. Bingo hall is hoping to open with phase three. They will only be allowing 100 participants in with COVID symptom screening. |

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| | Only three well-experienced volunteers will be allowed to sell for our club: Kellie, Jeremy and Murray. City hall has recently re-opened for Murray to submit our bingo paperwork. All funds were remitted from bingo to the club prior to the COVID shut down. |
| London Knights Fundraising – Kellie | \$1,200 profit from only one RC night at the Knights game. Second night was cancelled because of COVID. No communication since COVID cancellation. Kellie has completed applications for 50/50 sales for regular season and playoffs. |
| RCAT – Kellie | Worked with Terri to involve seven (7) Tyke teams, which included three (3) Ice Dawgs teams. Kellie has been in contact with Al from Guelph Silver Sticks about them attending the RCAT next season. |
| Tyke Tournament – Terri | Tykes going to RCAT allowed for Mites involvement in Tyke tournament, which resulted in lost of positive feedback from parents. |
| Golf Tournament – Jay | Last August was the first year RC ran the RC golf tournament. This year's tournament is cancelled to due to COVID restrictions. |
| 50 th Anniversary – Terri | Had carnival style celebration planned but can't move forward with COVID restrictions. Still would like memorabilia like photos and trophies for when we can celebrate. |
| Caring Fund – Jay | - Flowers/donations from board when RC families that experience loss. |
| Round Table | Jeff thanked Joanne for her help in carrying out his board duties. Ashley asked that everyone wish Ken a Happy Birthday. Jason asked what re-opening phase hockey would fall under. There has not been any word on when RC season will start; we are planning as if hockey is going ahead for now. Dave reported that currently competitive teams are being allowed 10 individuals on the ice; practices only, which includes the coach and no parents allowed in arena to tie skates or watch. Darcy W. asked how many registrations were needed to make a season financially feasible. That can't be answered until we know what criteria is required for opening hockey. |

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| | - Brenda has been in contact with other RC families and says they are holding off on registration to |
| | see if a season will happen at all. |
| | Dave D thanked outgoing Board members Jeff, Christine and Harry for the time and effort they |
| | put into the club and the help they gave to Dave. |
| | - Jay – also thanked Jeff, Christine, and Harry for their participation in RC. Also thank you to the |
| | board for the faith they put in the Executive to make decisions for the club during COVID. |
| Elections for new Board | - Elections not necessary as all interested in board position were self-nominated. The following |
| | individuals self-nominated for open board positions: |
| | Keith Root, Joanne Clark, Dave Dawe, Darcy Watham, Brenda Tipping, Ken Coombs, Marc Lepage, Jay Mandel, Terri Hiscox, Tracy Bolton. |
| | - Darcy Currah, John Bruschetta, Nick Hiscox, Christine Cosgrove, and Harry Cosgrove all declined |
| | board positions. |
| | - New Board consists of: |
| | o Jason Ahrens |
| | o Tracy Bolton |
| | o Dave Booth |
| | o Joanne Clark |
| | o Ken Coombs |
| | o Kellie Davis |
| | o Dave Dawe |
| | o Jani Fabiano |
| | o Ashley Hadley |
| | Jeremy Hanson |
| | o Terri Hiscox |
| | Mark Lepage |
| | Adam Little |
| | o Jay Mandel |
| | Keith Root |
| | Brenda Tipping Darsy Wethorn |
| ACM signered by law | O Darcy Watham |
| AGM ajourned by Jay | Non-board members were asked to leave the Zoom meeting. |

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| Agenda Item Executive Elections | Secretary Jay nominated Jani; no other nominations presented. Jani accepted nomination. All in favour of Jani Fabiano as Secretary. President Dave B nominated Jeremy; Brenda nominated Jay. Jeremy declined; Jay accepted. All in favour of Jay Mandel as President. |
| | First VP Jay nominated Jeremy; Kellie nominated Joanne; Jeremy nominated Adam. Jeremy declined; Joanne declined; Adam accepted. All in favour of Adam Little as First VP. Second VP Dave B nominated Jeremy; Kellie nominated Joanne; Terri nominated Ken Coombs. Jeremy accepted; Joanne declined; Ken declined. All in favour of Jeremy as Second VP. |
| | 5. Third VP a. Joanne nominated Ken Coombs; Kellie nominated Joanne; Dave B nominated Kellie Davis; Jeremy nominated Jason Ahrens; Jay nominated Ashley. b. Ken Coombs accepted; Joanne declined; Jason declined; Ashley declined. c. All in favour of Ken Coombs as Third VP. 6. Treasurer a. Dave B nominated Keith. b. Keith accepted. c. All in favour of Keith Root as Treasurer. |
| Next Board Meeting | 7. Dave Dawe remains Past President. Sunday, July 19, 2020 at 10am. |
| Next Executive Meeting | Wednesday July 15, 2020 at 7:30pm |
| TONE ENCOUNTE MICELING | Terri motioned to adjourn the meeting. Joanne seconded the motion. All in favour – meeting adjourned. |